

Exhibit 27

From: Shona Brown Sent: 9/25/2005 7:18 AM
 To: [-] Arnon Geshuri
 Cc: [-] Joan Braddi; Omid Kordestani
 Bcc: [-]
 Subject: Re: Shona - for your review - Protocol for Do Not Cold Call and Sensitive Companies

Arnon - Sorry for the delay in responding. Omid has been waiting for a response on this, and the delay is entirely my fault. I would like to finalize with you Monday AM, and then present in EMG, so Omid has his final version.

I have a couple of reactions. First, I wonder if "ebay; excluding paypal" should be on the sensitive list? Second, I would rephrase the emg member call-in to be "make a call letting them know we have MADE an offer and by exception if EMG deems necessary

On 9/15/05, Arnon Geshuri <arnnon@google.com> wrote:

After speaking with Joan, enclosed is my recommendation for a protocol around "Do Not Cold Call" and "Sensitive" companies:

 Special Protocol for

"Do Not Cold Call" and "Sensitive" Companies

The following companies have special agreements and are part of the "Do Not Cold Call" list:

- * Genentech
- * Intel
- * Apple
- * Paypal
- * Comcast

For each of these "Do Not Cold Call" companies we agreed to the following protocol:

- * not to directly cold call into those companies;
- * but, we would accept internal or external references that indicated that an individual was "looking;"
- * and, of course, we will also accept direct solicitation from a candidate (this will most likely come into play when an individual's peer has recently joined us)

Due to our partnerships, the following companies fall under the "Sensitive" companies list:

- * AOL
- * AskJeeves
- * Earthlink
- * NTL

For each of these "Sensitive" companies we agreed to the following protocol:

- * Executive Recruiting: Inform EMG of any Director level or above candidate who we have engaged and who is

starting the interview process at Google

* Executive Recruiting: If we go to offer with a Director or above candidate, Staffing should inform EMG and EMG will designate a senior exec to place a courtesy call into the Sensitive company to let them know we will be making and/or made an offer

* General Recruiting: For any non-exec position, we should be aware the company is on the Sensitive Company list but there are no restrictions to our recruiting from these companies at junior levels.